



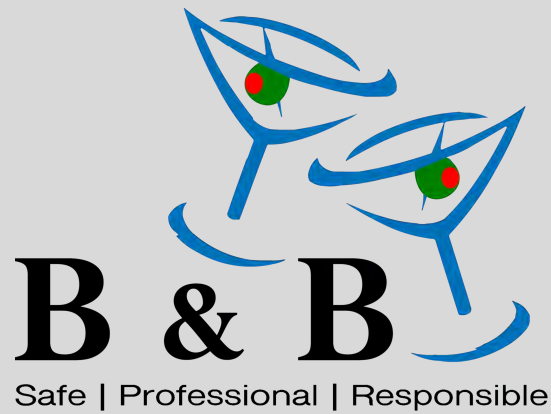
# BEVERAGE MANAGEMENT



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[www.beveragemgmt.com](http://www.beveragemgmt.com)  
(334) 734-2468

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# COMPLETE BEVERAGE SOLUTIONS

B&B Beverage Management is a food and beverage management company comprised of hospitality solutions for weddings, tailgates, festivals, sporting events, and more.


Inc. 5000 recognized B&B as one of the Fastest Growing Companies in America, ranking 25th nationally in Food & Beverage, and making the 2020 Veteran 100.












"The quality of service and attention to detail that B&B Beverage Management provides is best in class. Our sponsors, guests, and fans were very pleased with the experience provided at a competitive price. They run a smooth and efficient operation on all fronts and are a pleasure to do business with! Great TEAM players."

JONATHAN ROMEO  
TOURNAMENT DIRECTOR  
PGA TOUR BARBASOL CHAMPIONSHIP



"B&B is a true asset to all of our events. They are always cheerful, courteous and professional. To this end, B&B constantly exceeds our expectations, accompanied by their complete and accurate accountability post show. Our events have run smoothly and continue to shine as the highlight in our calendar year of events."

TODD HUGHES  
DIRECTOR OF PARKS AND RECREATION,  
CITY OF PHENIX CITY, ALABAMA



"We have been most impressed with B&B's professionalism. Everything from uniforms, caliber of front line and administrative staff to their processes and structure.... they are on top of things. It is comforting to know your brand will be represented well and you can rely on them to help you run a top-notch operation. As we have grown and ventured into new services, B&B has been a partner in these endeavors, they have been right beside us, evaluating and discussing the best paths."

JOE SALING  
DIRECTOR OF VISITOR EXPERIENCE  
VULCAN PARK & MUSEUM



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## PRODUCTS

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## SIGNATURE COCKTAILS

- Vodka | 18-19
- Gin | 20-21
- Rum | 22
- Tequila | 23
- Whiskey | 24-25
- Other | 26-27

## RENTALS

- Bars | 30-31
- Shelving | 32
- Towers | 33
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## SERVICES

Open Bar Packages | 8

Consumption Bar Packages | 9

À La Carte Packages | 10

Cash Bars | 10

Additional Services | 10

Refreshment and Mixers Packages Packages | 11

Bartender Staffing | 12

# OPEN BAR PACKAGES

The worry-free package. Never worry about limits, cash bars, or having to close the bar. Staffing, equipment rentals, plastic cups, napkins, straws, and other supplies are priced out accordingly plus the per person price of the open bar.

## PACKAGE #1

Beer & Wine

## PACKAGE #2

Beer, Wine, Spirits

## PACKAGE #3

Beer, Wine, Spirits, & Signature Drink

*\*Pricing may vary depending on event details  
\*Signature Cocktails & Toasts are at an additional cost*

*\*If more guests attend than guaranteed, fees will apply*





# CONSUMPTION BAR

The most economically friendly package for clients on a budget. Staffing, equipment rentals, plastic cups, napkins, straws, and other supplies are priced out accordingly and then you are billed for the products consumed. You have the choice of an unlimited tab or you can set a limit.

## BEER & WINE

### Labor & Supplies Per Person Range

0-50 Guests  
51-100 Guests  
101-200 Guests  
201-300 Guests

## BEER, WINE, & LIQUOR

### Labor & Supplies Per Person Range

0-50 Guests  
51-75 Guests  
76-150 Guests  
151-225 Guests  
226-300 Guests

*\* Pricing may vary depending on event details*

*\* This option is venue/license specific*

*\* Pricing includes house products only*

*\* Requested products not on the house products list must be purchased in full*

*\* Soft drinks and water can be put on the consumption tab*

*\* Signature Cocktails and Champagne Toasts are available at an additional cost*





# À LA CARTE PACKAGES

Know exactly what you want? Order from our À La Carte menu and piece together the perfect beverage package for your event. Staffing, equipment rentals, plastic cups, napkins, straws, and other supplies are priced out accordingly along with your chosen products. Mixers & Garnishes are not included in this package and will be added to your invoice. Keg purchases will include additional equipment rentals.

## CASH BAR

Do you want a cash bar for your upcoming event? The base pricing from the Consumption Packages will be your only cost. Your guests will pay for their own beverages as they order from the bar. This option is only offered at licensed venues.



## ADDITIONAL SERVICES

Signature Cocktails  
Champagne Toasts  
Tableside Wine Service  
Passed Beverages  
Bloody Mary/Mimosa Bars  
Bridal/Groom Suite Orders



# REFRESHMENT AND MIXERS PACKAGES

Serve your guests unlimited non-alcoholic beverages with our worry-free packages. We offer a variety of non-alcoholic beverages including any mixers needed for your À La Carte alcoholic purchases. These are priced per-person.

## TEA, LEMONADE, & WATER

Milo's Sweet/Unsweet Tea & Lemonade •  
Water

## SOFT DRINKS & WATER

Coca-Cola • Diet Coke • Sprite • Ginger Ale  
• Water

## TEA, LEMONADE, SOFT DRINKS, & WATER

Coca-Cola • Diet Coke • Sprite • Ginger Ale  
• Milo's Sweet/Unsweet Tea & Lemonade •  
Water

## MIXER PACKAGE

Water • Coca-Cola • Diet Coke • Sprite •  
Ginger Ale • Tonic Water • Soda Water •  
Cranberry Juice • Orange Juice • Pineapple  
Juice • Lemon Garnish • Lime Garnish

## COFFEE PACKAGE

Coffee • Sugar • Creamer

## COFFEE & HOT TEA PACKAGE

Coffee • Variety Teas • Sugar • Creamer





# BARTENDER STAFFING

Bartender staffing is ideal when you have already purchased some of your product or need to piece portions of your event together.

## WHAT TO EXPECT

Our bartenders arrive at least two hours prior to your event start time. Bartenders will be wearing one of several uniform types that will be presented to you by our Accounts Team.

Staff will be courteous, professional, and hospitable to you and your guests. At the end of your bartender's service time, they will clean up their area, pack up your product, and will check out with you before they depart.

## ARE YOUR BARTENDERS LICENSED?

Every bartender that works for B&B is TIPS certified, which includes state licensure, for each state they work. They are also trained internally on responsible serving, ID verification, and preventing overconsumption. B&B is recommended by ABC Boards across the country for providing safe drinking environments.



# Bar Menu

## *spirits*

MAKERS MARK  
BOMBAY SAPPHIRE GIN  
CAPTAIN MORGAN  
SPICED RUM  
DEWAR'S SCOTCH  
TITO'S VODKA

## *wine*

DELOACH HERITAGE  
PINOT NOIR  
STERLING VINTNERS  
CAB SAUV  
BUHLER CHARDONNAY  
RUSSIAN RIVER  
RIFF  
PINOT GRIGIO

## *beer*

SWEETWATER 420  
STELLA ARTOIS  
YUENGLING LAGER  
BUD LIGHT  
MILLER LITE

## *mixers*

COKE  
CRANBERRY JUICE  
DIET COKE  
ORANGE JUICE  
PINAPPLE JUICE  
SPRITE

## *signature drinks*

HIERS

## PRODUCTS

Beer | 14

Wine | 14

Bubbles | 14

Liquor | 15

Mixers | 15

John Bailey  
LEMONADE, SWEET  
VODKA

LIME JUICE

HIERS



## BEER

### HOUSE

Bud Light, Coors Light, Miller Lite

### PREMIUM

White Claw Lime, Michelob Ultra, Blue Moon, Stella Artois

## WINE

### HOUSE - FRONTERA

Chardonnay, Pinot Grigio, Sauvignon Blanc, Moscato, Cabernet Sauvignon, Merlot, Pinot Noir

### PREMIUM - JOSH CELLARS

Cabernet Sauvignon, Pinot Noir, Merlot, Chardonnay, Sauvignon Blanc, Rosè, Pinot Gris



## BUBBLES

### HOUSE

Freixenet, Maschio Prosecco

### PREMIUM

Josh Prosecco





## LIQUOR

### CALL

Tito's, Tanqueray, Captain Morgan White, Jack Daniels, Crown Royal, Old Forester, Dewars, Lunazul Blanco

### PREMIUM

Grey Goose, Maker's Mark, Woodford Reserve, Hendricks, Premium Cognac, Patron Silver

### MIXERS

Coca-Cola, Diet Coke, Sprite, Ginger Ale, Tonic Water, Soda Water, Sour Mix, Cranberry Juice, Orange Juice, Pineapple Juice, Lemon Garnish, Lime Garnish

*\*If you would prefer different products other than what is listed, please let your account manager know. We are able to get these items as long as they are available and locally distributed. These items would need to be pre-purchased as an à la carte product.*







Two glasses of pink cocktails with ice and blackberries on sticks. The background is decorated with pink and purple flowers.

## SIGNATURE DRINKS

Vodka | 18-19

Gin | 20-21

Rum | 22

Tequila | 23

Whiskey | 24-25

Other | 26-27

*\*All cocktails also available as a "mocktail"*



# VODKA COCKTAILS



COSMO'S COSMO



ROSEMARY & GRAPEFRUIT  
MOSCOW MULE



SPRINGTHYME  
SOUR



BLOOD ORANGE SPRITZER



VANILLA PEAR MARTINI





SPIKED LEMONADE BAR



ROSEMARY CRANAPPLE MULE



ESPRESSO MARTINI

## ADDITIONAL OPTIONS

- Strawberry Mint Mule
- Peppermint Chocolate Martini
- Lavender Lemon Drop
- Classic Martini
- Salty Dog
- And MANY more...



# GIN COCKTAILS



CARDAMON & THYME FIZZ



CLASSIC GIN & TONIC



ROSE SPRITZ





LAVENDER  
BEES KNEES



BLACKBERRY ROSEMARY  
BRAMBLE



VANILLA & PEAR GIN FIZZ

## ADDITIONAL OPTIONS

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- French 75
- Blood Orange Spritzer
- Vanilla Pear Tini
- Tom Collins
- Bees Knees
- And MANY more...



GRAPEFRUIT FRENCH 75



# RUM COCKTAILS



PINEAPPLE COCONUT COOLER



ZOMBIE



BLUEBERRY  
MOJITO



STRAWBERRY  
BANANA DAIQUIRI

## ADDITIONAL OPTIONS

- Strawberry Kiwi Daiquiri
- Dark & Stormy
- Hurricane
- "No"Jito
- Pineapple Passionfruit Daiquiri
- And MANY more...



# TEQUILA COCKTAILS



SPICY PALOMA



ITALIAN MARGARITA



STRAWBERRY  
BASIL  
MARGARITA



JALAPENO  
WATERMELON  
MARGARITA

## ADDITIONAL OPTIONS

- Skinny Margarita
- Cucumber Margarita
- Strawberry Margarita
- And MANY more...



# WHISKEY COCKTAILS



BLUEBERRY MINT  
JULEP



SMOKEY OLD FASHIONED



TYHME SOUR





SPICED APPLE TODDY



SAGE GOLD RUSH



COFFEE COCOA OLD FASHIONED

## ADDITIONAL OPTIONS

- Whiskey Peach Smash
- Strawberry Mint Mule
- Mint Julep
- Blackberry Rosemary Bramble
- Rosemary Grapefruit Mule
- And MANY more...



# OTHER COCKTAILS



GINGERBREAD  
WHITE RUSSIAN



PLUM & THYME PROSECCO  
SMASH



MIMOSA BAR





PEACH BELLINI



WHITE SANGRIA



BLUSHING BRIDE

## ADDITIONAL OPTIONS

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- Strawberry Lemonade
- Pumpkin Spiced Mule
- Cherry Chocolate Martini
- Peach Basil Mule
- Mocktails
- And MANY more...









# RENTALS

Bars | 30-31

Shelving | 32

Towers | 33

Glassware | 34-35



# BARS



## 4 FOOT BAR (WHITE FINISH)

Height: 3ft 6in  
Width: 4ft

## STANDARD BAR KIT

6ft Serpentine  
6ft Straight  
8ft Straight



## DRAFT

Height: 7ft 6in  
Width: 9ft 8in







### **PREMIUM WOODEN HERRINGBONE**

Height: 3ft 9in  
Length: 6ft 5in  
Depth: 2ft



### **PREMIUM WOODEN BAR (WHITE FINISH)**

Height: 3ft 9in  
Length: 6ft 5in  
Depth: 2ft

### **PREMIUM RUSTIC**

Height: 3ft 9in  
Length: 6ft 5in  
Depth: 2ft





# SHELVES



## WHITE

Height: 4ft 8in

Width: 4ft 8in

Depth: 15.5in

## GOLD (SET OF TWO)

Height: 5ft 11in

Width: 2ft 5in

Depth: 14in



## INDUSTRIAL

Height: 6ft 6in

Width: 5ft

Depth: 13.5in





# SHELVES



## CUSTOM NEON SIGN

Pricing Available

## CHAMPAGNE WALL

Height: 7ft

Width: 6ft

Depth: 39in



# TOWERS



## WHITE TABLETOP

Height: 2ft 6in  
Width: 2ft 5in

## 5 TIER

Height: 6ft 7in  
Width: 2ft 6in



## 3 TIER

Height: 4ft 4in  
Width: 2ft 7in





# GLASSWARE



WINE



CHAMPAGNE FLUTE



STEMLESS WINE



DOUBLE OLD FASHIONED ROCKS



# GLASSWARE



COUPE



MARTINI



COLLINS



PINT





## OUR MISSION

Our mission is to safely and efficiently provide beverage solutions throughout the hospitality industry. We currently offer solutions for every type of event in the world through our innovate safety and efficiency systems. We are Safe, Professional, and Responsible.

## SAFETY & RESPONSIBILITY

Alcohol safety and responsible consumption of alcohol is the utmost priority of Alcohol Beverage Control Boards around the country, which is why ABC Board's exclusively recommend B&B to provide safe drinking environments. All B&B bartenders are trained in alcohol safety and responsible distribution of alcohol. B&B President, Bobby Greenawalt, is both on the board and the acting VP for the American Beverage Licensees and is President of the Alabama Beverage License Association. He works very closely with these two organizations along with many state ABC Boards to increase safety and decrease liabilities in alcohol markets around the country.





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